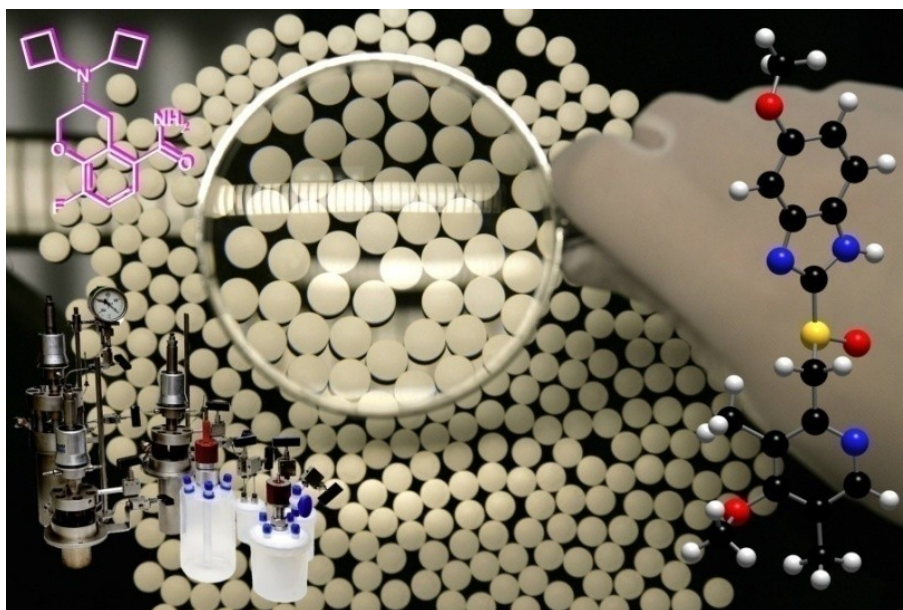


Molecules Improving Our Health

- The Impact of Chemistry on the Fight Against Disease -



Hans-Jürgen Federsel, Senior Principal Scientist

Pharmaceutical Development, AstraZeneca, Macclesfield, UK

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Lectures at the Universities of Bucharest and Cluj

Romania, October/November 2013

Contents of the Lecture



- Introduction about my
 - Company
 - Department
- The pharmaceutical landscape – The big picture
 - The situation today
 - Major challenges
- The discovery process
- Taking laboratory chemistry to manufacturing scale
- The era of green chemistry
- Route design – The hunt for the best
- Hot spots in process chemistry
- Summary & Outlook



Short Introduction

My Company and my Department

AstraZeneca & Pharmaceutical Development

- Created in a merger between Astra (Swedish) and Zeneca (British) in 1999
- 57.200 employees worldwide (going down towards 50.000)
 - 10.000 in R&D ($\approx 17\%$ of all staff) – to be reduced to 7.700 by 2016
 - Research sites: Mölndal (close to Gothenburg, Sweden), Alderley Park and Macclesfield (close to Manchester, UK), Gaithersburg, MD (US), Bangalore (India), Shanghai (China)
- Financial data (2012)
 - Sales: \$27.9Bn
 - Profit: \$10.4Bn
 - Investment in R&D: $> \$4$ Bn ($\approx 14\%$ of sales)
- Products available in > 100 countries; major brands
 - Crestor[®] (cholesterol-lowering), Seroquel[®] (mania, depression), Nexium[®] (anti-ulcer), Symbicort[®] (respiratory), Arimidex[®] (cancer), Brilinta[®] (antiplatelet)
 - Late stage portfolio comprised of i.a. selumetinib (non small-cell lung cancer), olaparib (solid tumours, e.g. ovarian), diabetes franchise
- Pharmaceutical Development has ≈ 1000 people
 - Chemical Development: Process chemistry, analytics, engineering
 - Product Development: Formulation, packaging
 - Others: Supply Chain, Projects Management, Quality Assurance



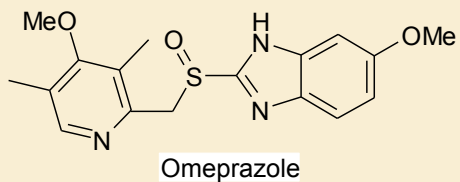
The Bigger Picture

The World of Pharma

What is a drug?



Active substance



Formulation



Package



Information



Selected Advances in the 20th Century



1900s – 1940s

1900–1929

- 1900 – U.S. life expectancy is 45
- 1908 – Tuberculosis vaccine
- 1922 – Insulin for diabetes
- 1924 – Tetanus vaccine
- 1928 – Discovery of penicillin

1930s & 1940s

- 1932 – First antibiotic (sulfa drugs)
- 1935 – Discovery of cortisone
- 1938 – First epilepsy Rx
- 1948 – First chemotherapy Rx

1950s – 1970s

1950s

- 1950 – Discovery of prednisone
- 1951 – First Rx for depression
- 1953 – First leukemia Rx
- 1954 – Polio vaccine
- 1958 – First diuretic to treat high blood pressure

1960s & 1970s

- 1963 – Measles vaccine
- 1967 – First beta blocker
- 1968 – First anti-rejection medicines for organ transplants
- 1972 – Advances in anesthesia
- 1977 – First non-surgical treatment for ulcers
- 1978 – First biotech product (synthetic human insulin)

1980s – 2000

1980s

- 1981 – First ACE inhibitor to treat high blood pressure
- 1986 – First monoclonal antibody treatment
- 1987 – New class of depression medicines (SSRIs)
 - First AIDS Rx
 - First statins to lower cholesterol

1990s

- 1993 – First Alzheimer's Rx
- 1994 – New breast cancer Rx
 - Polio eradicated in the Americas
- 1995 – AIDS Rx advance (HAART)
- 1995–97 – Four new classes of oral diabetes Rx
- 1997–98 – Advance in Parkinson's Therapies

The Pharmaceutical Industry Landscape



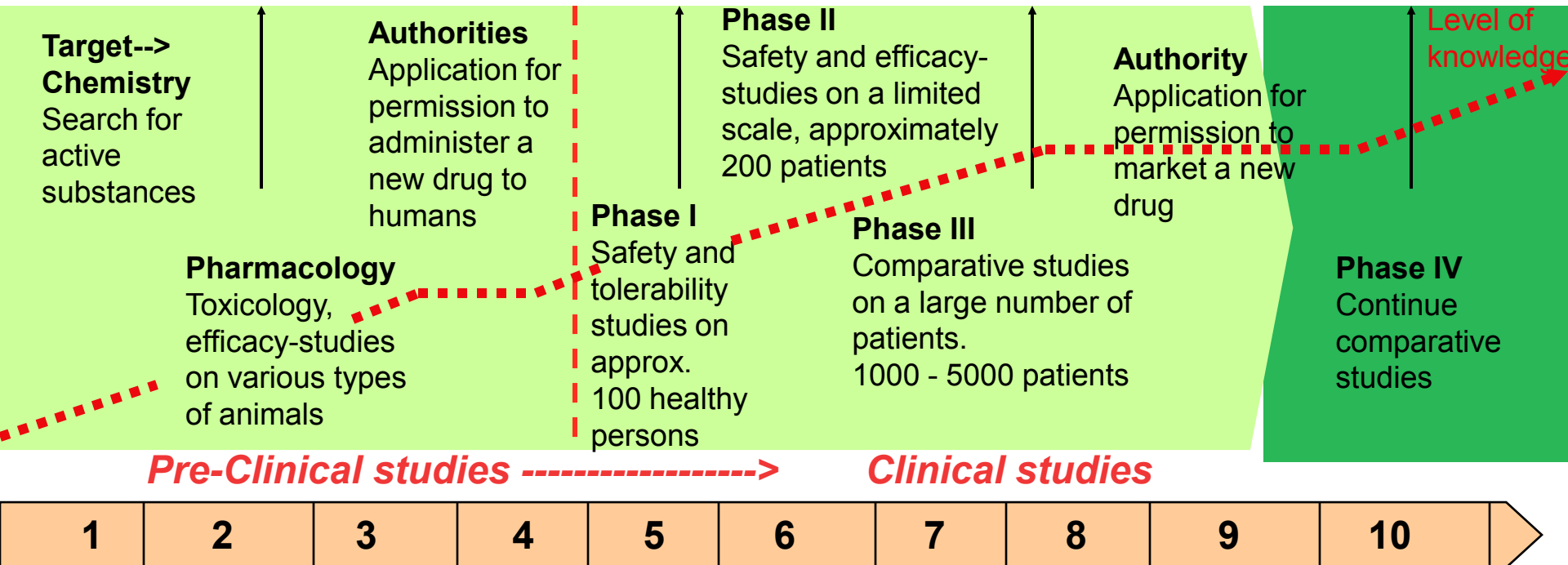
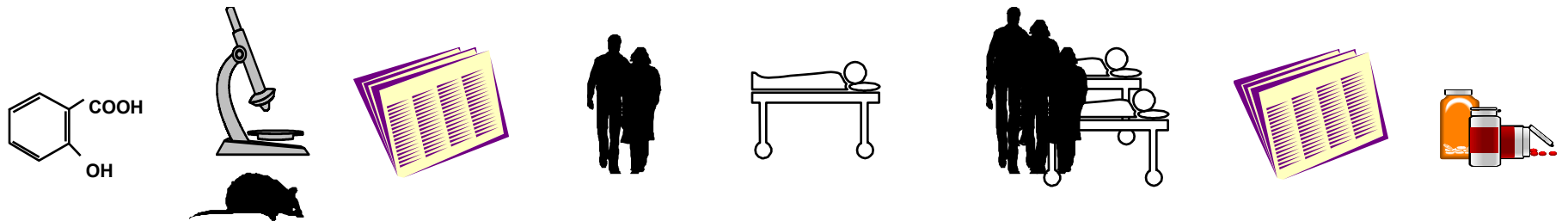
- Historically, a very successful franchise
 - Today a mix of small and large (biopharmaceutical) molecules
- The megabrand strategy (annual sales > \$1Bn) has dominated for a long time
- Industry consolidation – mergers, acquisitions (pharma/pharma, pharma/biotech)
- A productivity crisis – Too few new drugs reach the market
- Escalating costs
- Complex (often poorly understood) diseases being addressed
- Tough regulatory demands, especially on safety and efficacy
- IP (Intellectual Properties) and patent rights under constant attack from competitors and generics
- Price pressure from health authorities, patients, payers, media
- More money invested in R&D than ever before (>\$70Bn by Global Pharma)
- Unprecedented availability to broad range of technologies
- Access to global talent pool
- Intense collaboration with external partners

Major Challenges



- Low productivity expressed as launches of novel medicines per year
- Timelines from idea to market too long (often >10 years)
- Extremely costly business with no or at best low predictability of success
 - Overall success rate is 6-7% (constant decline since 1995)
- Addressing diseases with unmet medical needs, often lacking detailed (validated) mechanistic understanding, for example
 - Stroke
 - Dementia (e.g. Alzheimer)
 - Obesity
 - Diabetes II
 - Cancer
- Patent expirations
 - Projection: During the period 2006-2015 products summing up to a value of \$123Bn will lose patent protection globally

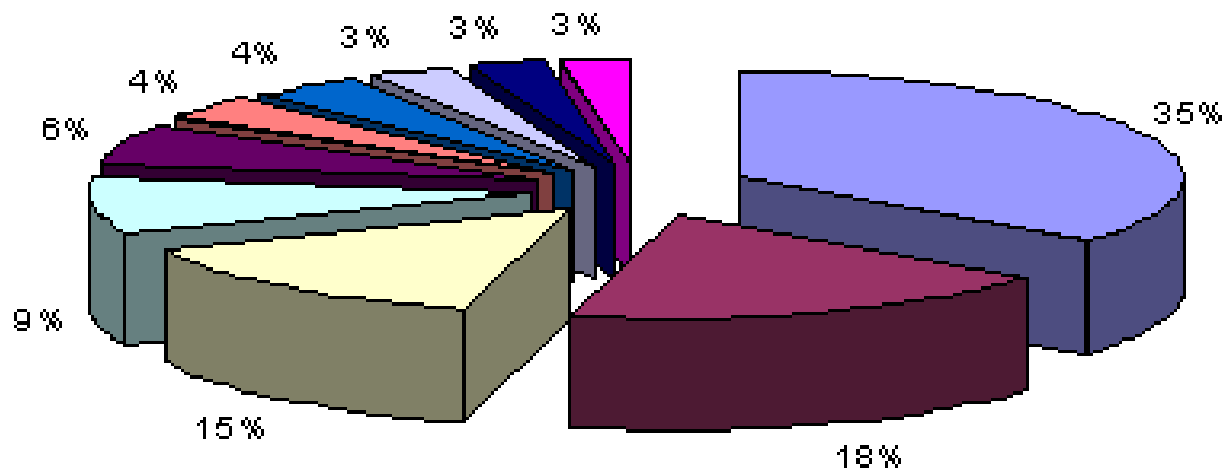
From idea to registered drug



Causes for Failures



Terminations



Toxicity (non-human)	Clinical Efficacy	Clinical Safety	Strategic
PK/Bioavailability	Market Potential	Other	Formulation
Unknown	Resources		



Steps on the Way to a Novel Medicine

Steps to be Taken During the R&D Phase

Developing a New medicine is....



- Multidisciplinary – Biology, Chemistry, Toxicology, Pharmacology, Pharmaceuticals, Medical Science etc
- Lengthy (8-10 years or longer)
- Costly (>\$1Bn)
- Risky – less than 1 pre-clinical drug project out of 10 makes it to registration
- Complex
- Challenging
- Innovative
- Competitive
- Profitable (if you are lucky)
- Needed – Many diseases with a poor treatment paradigm or none at all (e.g. the plethora of orphan diseases)

Medical Challenges for the Future



RARE DISEASES BY THE NUMBERS

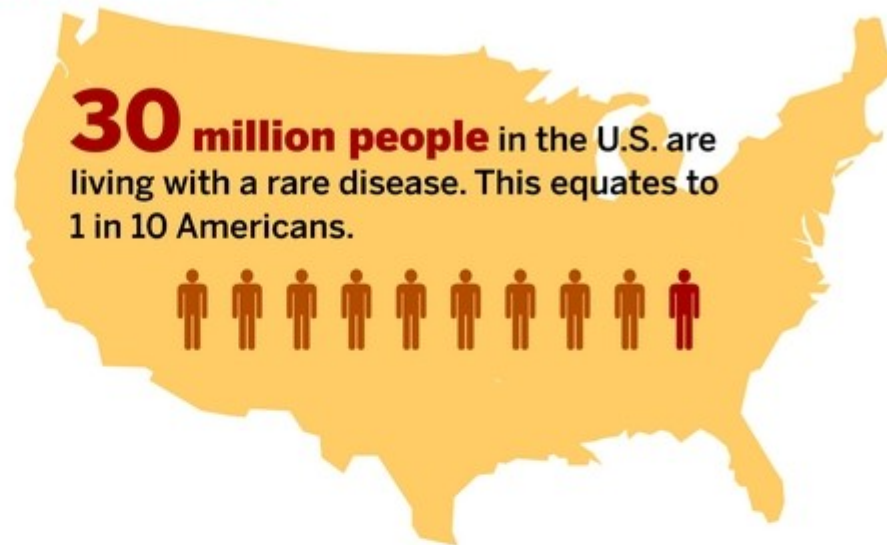
A disease is defined as orphan in the U.S. when it affects fewer than

200,000
people

There are approximately

7,000

types of rare diseases and disorders



95%

of rare diseases have no FDA-approved drug treatment

80%

of rare diseases are genetic in origin

Approximately
50%

of those affected by rare diseases are children

30%

of children with a rare disease will not live to see their fifth birthday

8: Average number of physician visits before diagnosis

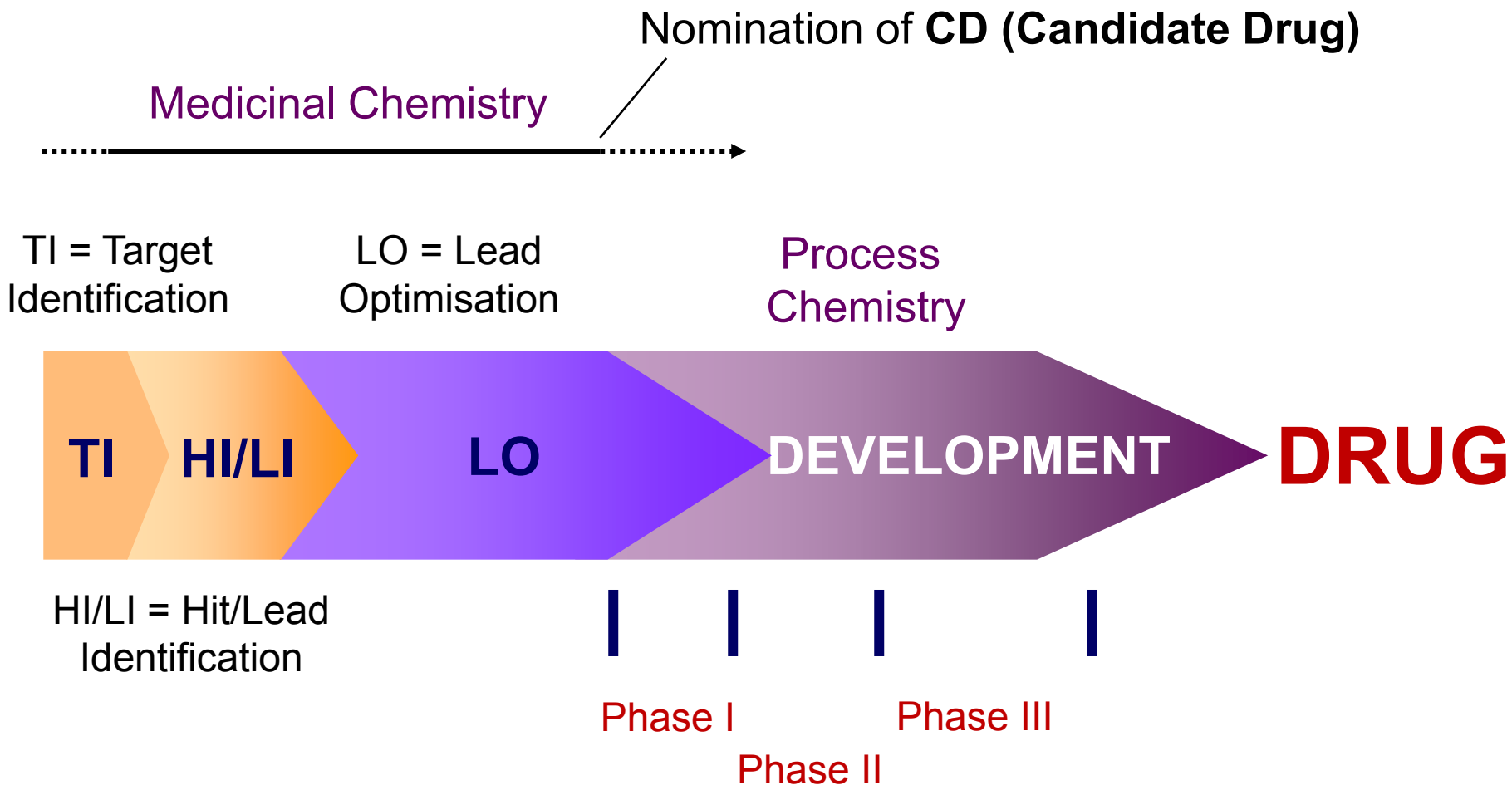
3: Average number of misdiagnoses

7+ years: Average time until diagnosis

SOURCES: National Organization for Rare Diseases, Global Genes Project

Jarvis, L.M., *Chem. Eng. News* **2013**, 91 (19), 10-12

The Role of Chemistry



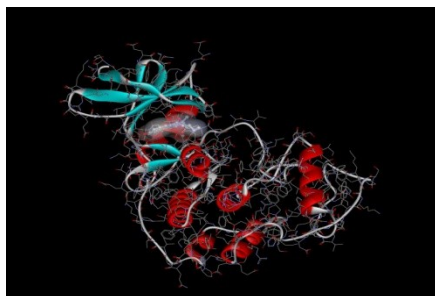
Synthetic chemists involved from early discovery phase to launch

The Steps from Biology → Chemistry



Chemical starting points:

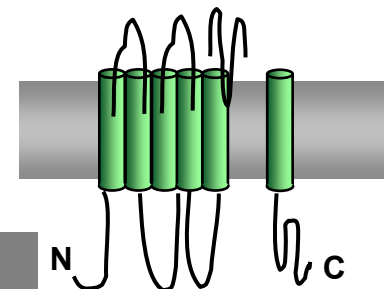
3D Structure?
Similar proteins?



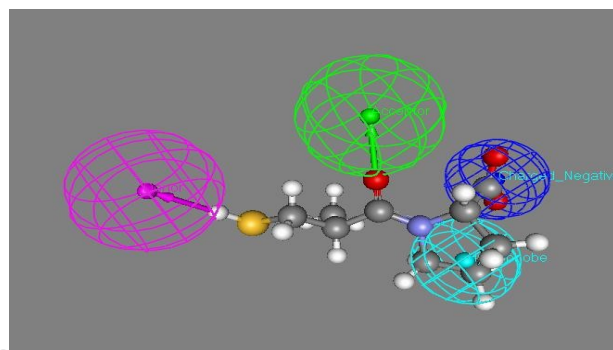
Screen the
compound
library



Directed screening
(e.g., ion channel
active compounds)



Known active compounds?
Natural (endogenic)?
Non-natural (synthetic)?



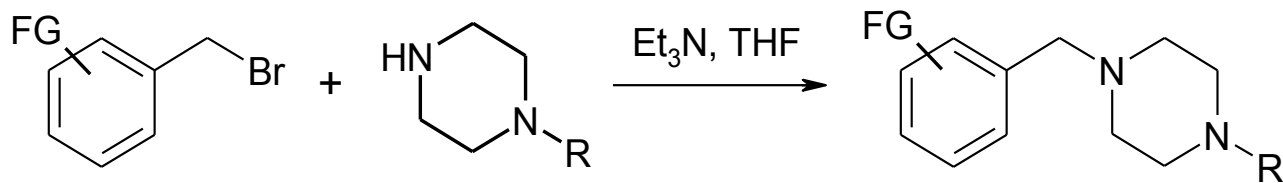
The Biological Targets



Where current drug molecules exert their effect

- G-Protein Coupled Receptors (GPCRs) – [awarded the 2012 Nobel Prize in Chemistry!]
- Enzymes
- Hormones
- Ion Channels
- Nuclear Receptors
- DNA
- Other target-rich protein families: Proteases, kinases, phosphatases

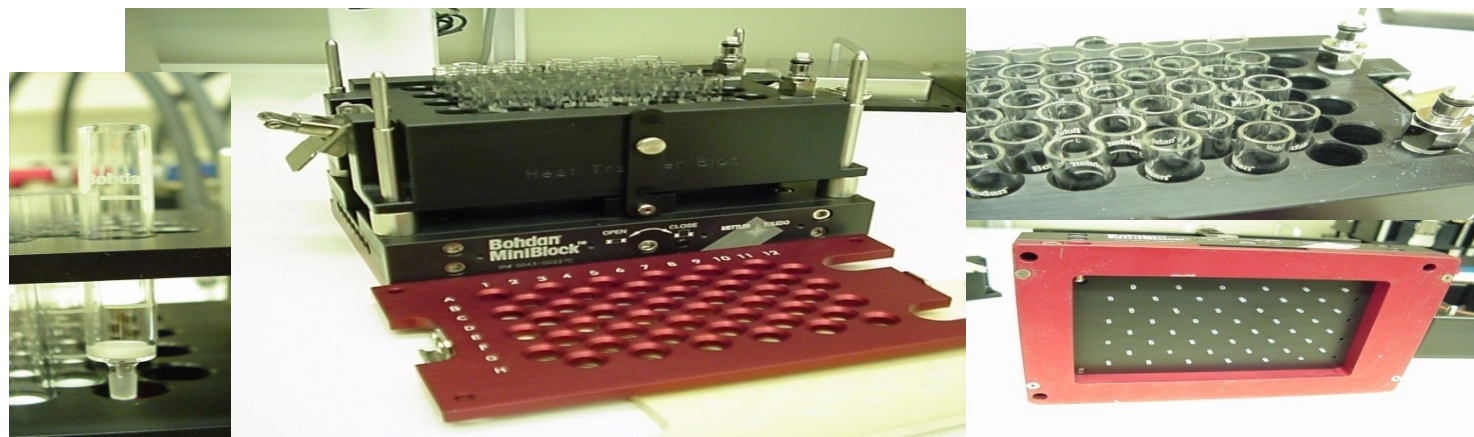
Parallel Synthesis



Reactant 1:
6 different

Reactant 2:
8 different

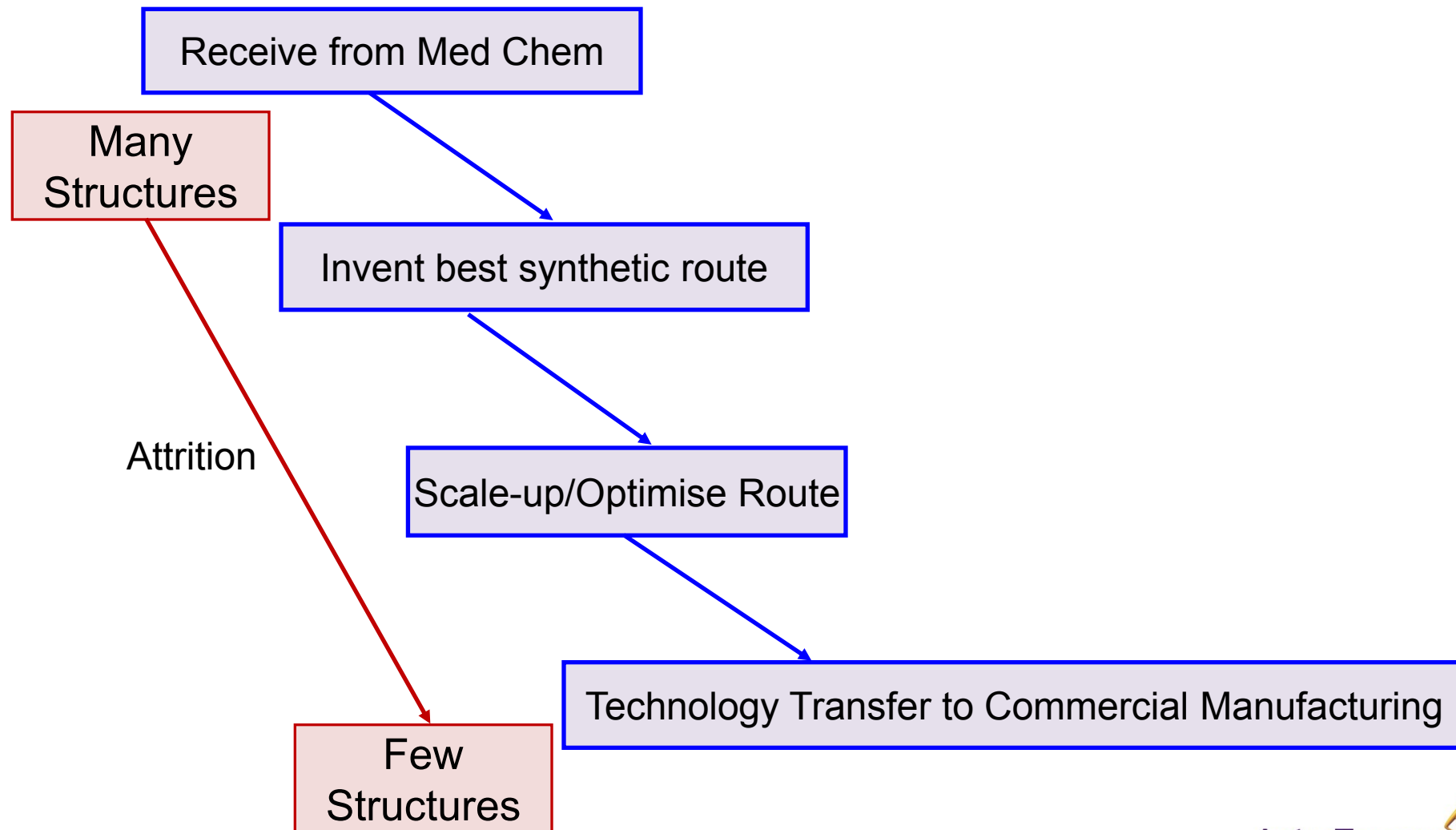
48 different product
molecules



Several reactions in parallel – useful for

- synthesis of several **different compounds** simultaneously
- screening of **different reaction conditions** for preparing one specific compound

From Med Chem to Production



Federsel, H.-J. *Drug News Perspect.* **2008**, 21(4), 193-199

Federsel, H.-J. *Acc. Chem. Res.* **2009**, 42(5), 671-680

Is Scale up Trivial?



It depends

- Experience from similar reactions and/or compounds
- How good does the final process have to be – small vs. large quantities
- Purity criteria
- Interfering patents
- The timelines for the project

What is different to running in the laboratory

- The amount of chemicals/solvents used give higher risks and hazardous scenarios to take into account
- Large scale equipment has an intrinsic inertia meaning that heating/cooling takes considerably longer time
- Technical discrepancies, e.g stirring is less efficient, addition of reagents takes longer, separation times are extended
- Cross-contamination from other production campaigns due to inefficient cleaning procedures poses a risk of compromising product quality

Characteristics of Highly Efficient Syntheses

- Short
- Convergent
- Catalytic (key component of Green Chemistry concept!)
- Atom efficient
- Amenable to telescoping (in situ/one pot operation)
- Minimum number of solvent swaps
- Operable in water/tolerant to water
- Simple purification – preferably by extraction and/or crystallization
- Environmentally concerned
- Scalable
- Robust in performance (offering predictable yield and quality)
- Intrinsically safe
- Freedom to operate
- Cost conscious



Facts about API production

- The volume of active substance produced for commercial use ranges from a few kg (high potency, rare diseases) to several 100 tonnes (antibiotics, NSAIDs)
 - During R&D the requirement is normally 10-100 kgs (pilot plant)
- In general, production is conducted in batch mode on 4-6000 L scale at most
 - Operating in a continuous mode (e.g. flow chemistry) is gaining momentum
- Strict GMP (Good Manufacturing Practices) regulation applies
- The previous paradigm where most of the active drug was made in-house has now changed in favour of extensive outsourcing

Small vs. Large – Controlling Exothermic Reactions

A common procedure at small scale in a research lab

- Charge solvent and all reactants at low temperature, then heat the reaction mixture

⇒ Might lead to a runaway reaction!

Safer alternatives at larger scale

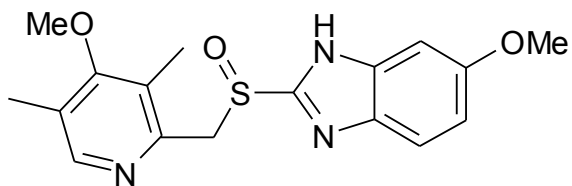
- Add one reactant slowly, at a temperature which gives fast conversion (⇒ no heat accumulation)
- Use a continuous flow reactor



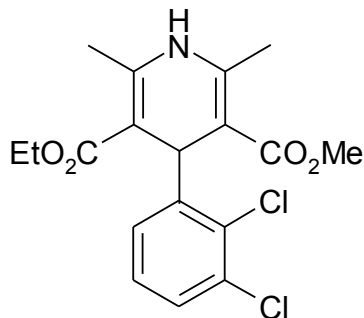
Combining Molecules & Processes

Introduction

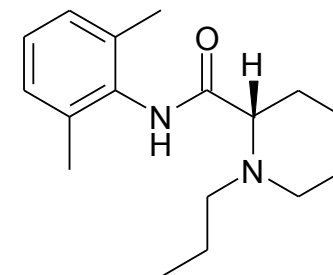
Molecules that Made It– Success Stories



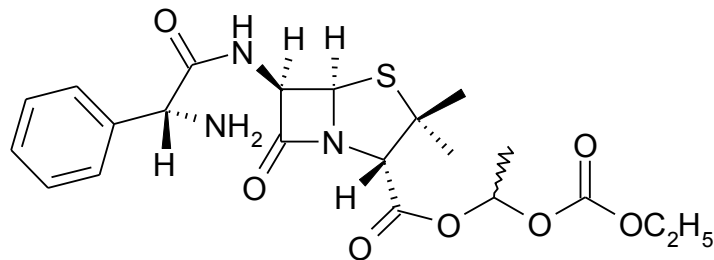
Omeprazole



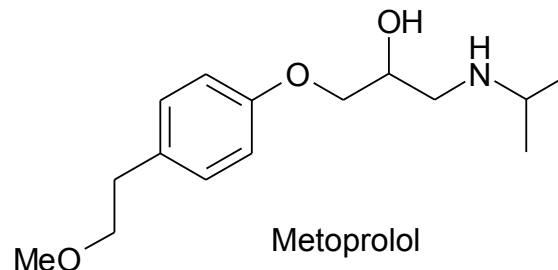
Felodipine



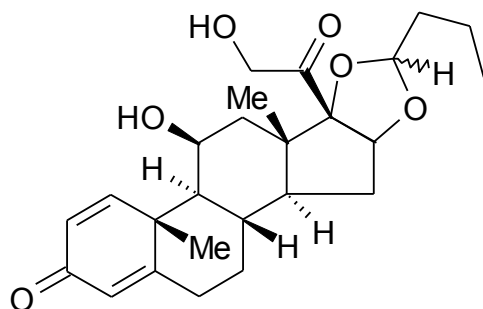
Ropivacaine



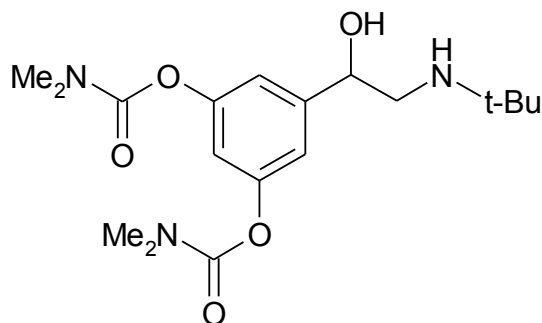
Bacampicillin



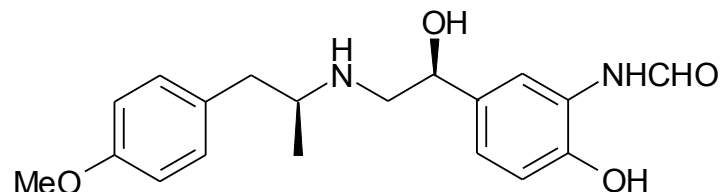
Metoprolol



Budesonide



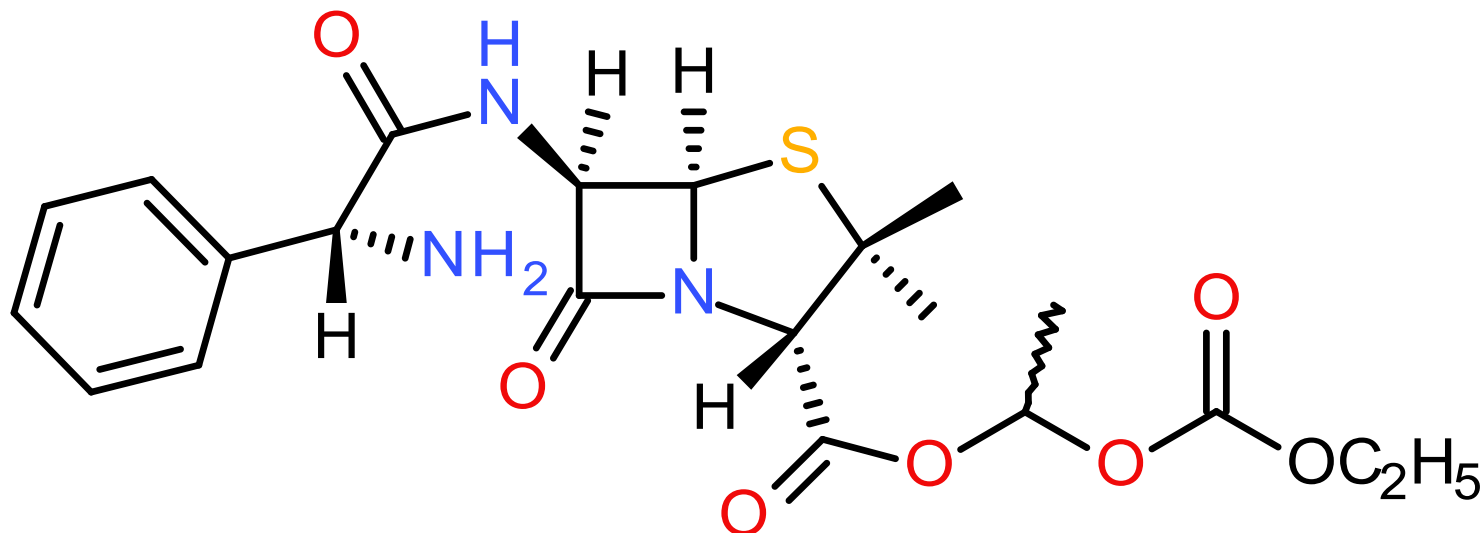
Bambuterol



Formoterol

Structures of APIs (Active Pharmaceutical Ingredients)

Optimizing a Commercial Penicillin Process



Bacampicillin (Penglobe®)

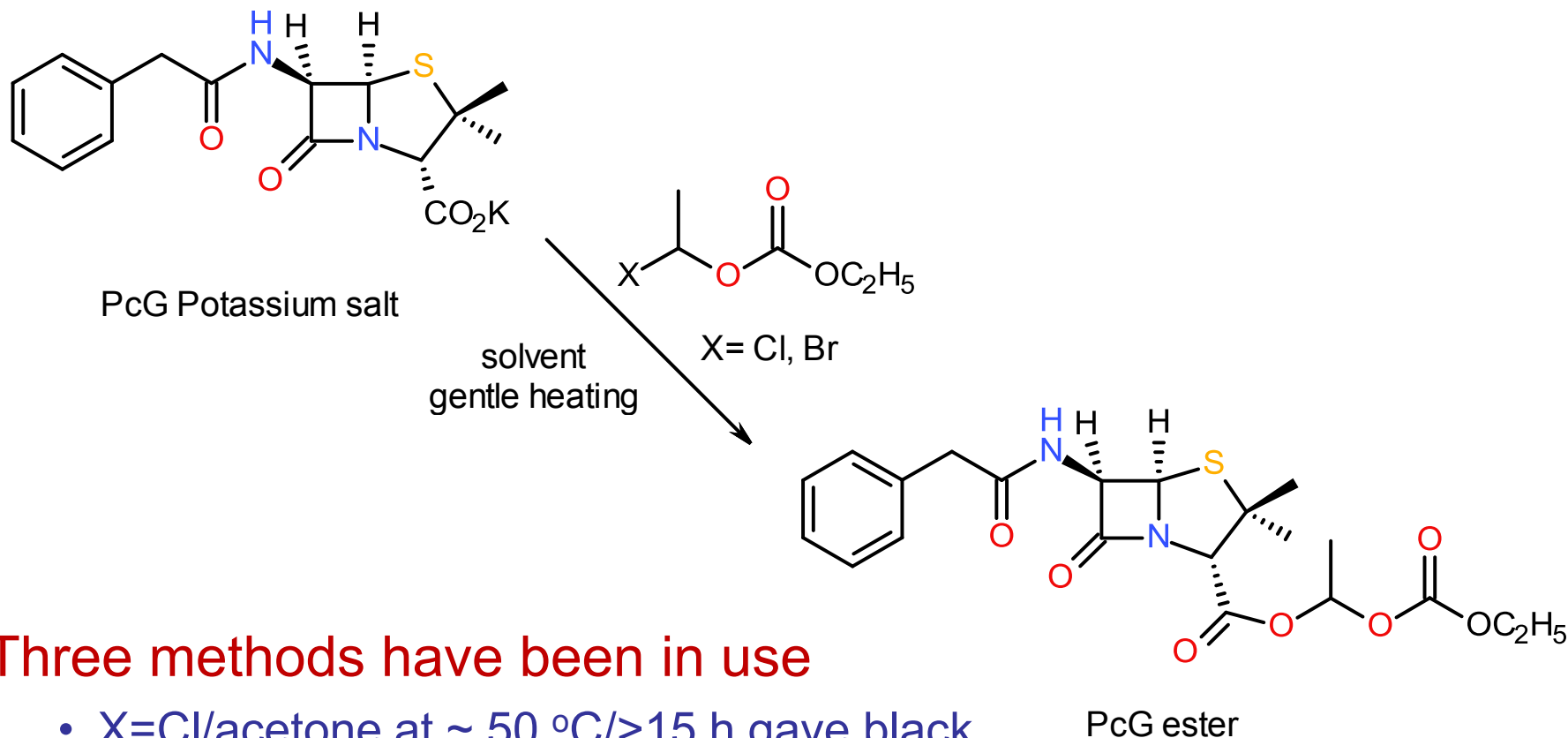
- A semi-synthetic pro-drug with high oral bioavailability
- Launched in the mid 1970s
- Annual production volume > 100 tonnes

β -Lactam Antibiotics



- Foundations of bacteriology established during 19th century
 - Pasteur & Joubert (1877); Inhibition of *Staphylococcus* (Garré)
 - Bacterial product (*Pseudomonas aeruginosa*) in clinical practice for treatment of diphtheria (1890)
- Landmark discovery by Fleming in 1928-29 (Oxford, UK) of antibacterial activity exerted by *Penicillium notatum*
 - Systematic studies of antibacterial substances in the 1930s
 - Isolation of a penicillin salt, albeit in an impure form (Florey, Chain)
 - First patient treated with a penicillin in Feb 1941
- Identification of other microbial compounds (gramicidin, Dubos; streptomycin, Waksman [1943])
- Cephalosporins discovered in Italy by Brotzu (1945)
- 1945 Nobel Prize in Medicine to Fleming, Florey, Chain
 - Contacts with Chain gave Astra a flying start – first product in 1949

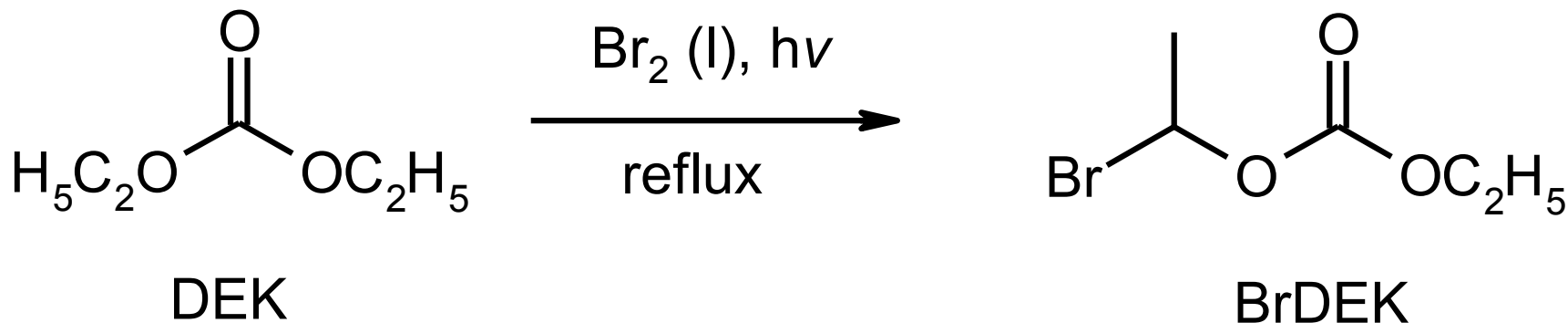
First Step in Process



Three methods have been in use

- X=Cl/acetone at ~ 50 °C/>15 h gave black solution with 90% product content
- X=Cl/DMSO at ~ 40 °C/8-9 h gave dark coloured solution with 97% product
- X=Br/acetone at ~ 40 °C/4½ h gave slightly yellowish solution with 99.5% product

How to Manufacture BrDEK



Highlights

- Photobromination only feasible route
- Overbromination is a serious problem requiring a flow process to be designed
- Main impurities formed are α,α' - and α,α -dibromo derivatives
- Investigations showed that running at ~35% bromination degree was optimal
- Running in refluxing DEK (~130 °C) ensured efficient removal of HBr
- Commercial production (> 100 tonnes/annum) in cascade mode using three glass reactors in series
- Semi-batch production mode

Together with André M. Braun, EPFL, Lausanne, Switzerland;
see Technologie Photochimique, Presses polytechniques romandes, 1986; p.324
Brit. Pat. 822,622 (1982)



Shades of Green

The Drive Towards Sustainability

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The Concept of Green Chemistry



IUPAC definition

”The invention, design, and application of chemical products and processes to reduce or to eliminate the use and generation of hazardous substances”

The 12 Principles of Green Chemistry

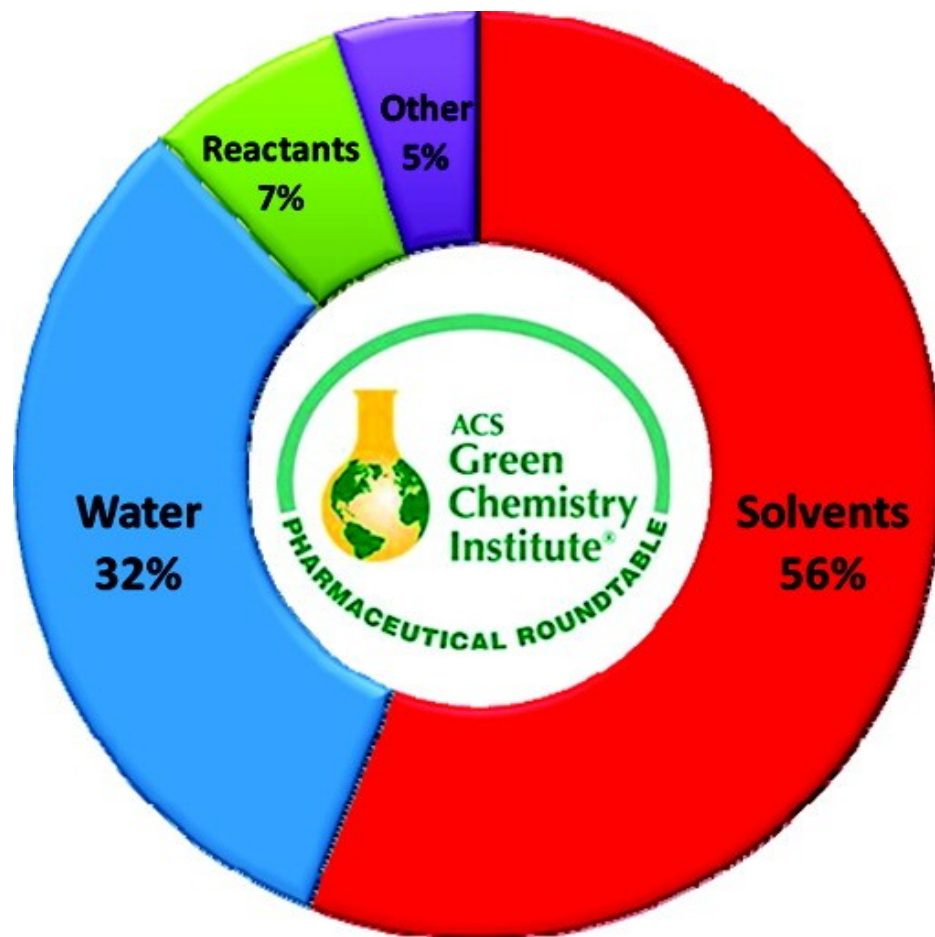
- | | |
|---------------------------------|--------------------------|
| 1) Minimise waste | 7) Renewable feed-stocks |
| 2) Maximise reaction efficiency | 8) Reduce derivatives |
| 3) Less hazardous synthesis | 9) Use catalysis |
| 4) Safer reagents | 10) Biodegradation |
| 5) Safer solvents | 11) Real time analysis |
| 6) Energy efficiency | 12) Accident prevention |

Anastas, P.T.; Warner, J.C. *Green Chemistry: Theory and Practice*;
Oxford University Press, 1998

Anastas, P.T.; Kirchhoff, M.M. *Acc. Chem. Res.* **2002**, *35*(9), 686-694

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Feedstock Composition for Making APIs



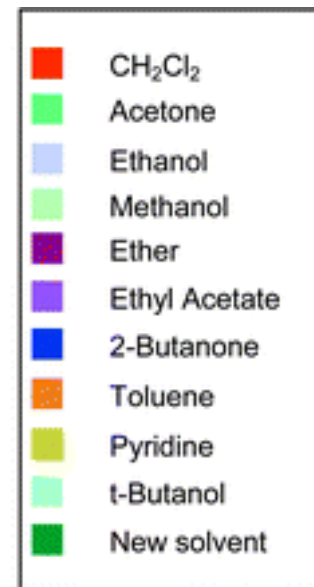
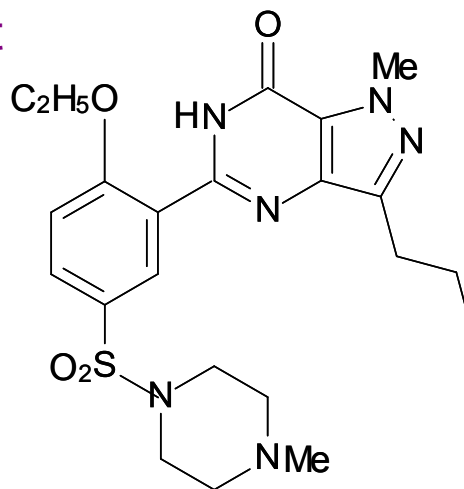
Process Mass Intensity Benchmark

Jimenez-Gonzalez, C; Ponder, C.S.; Broxterman, Q.B.; Manley, J.B.
Org. Process Res. Dev. **2011**, *15*(4), 912-917

Efficiency in Solvent Utilization

Award Winning Green Chemistry to Pfizer (2003)
- The Sildenafil/Viagra® Case -

Optimised E-factor: 6kg waste/kg product



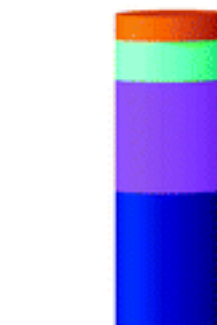
7.5% yield



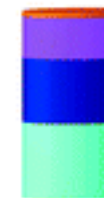
1300 L/kg
Medicinal Chemistry
1990



100 L/kg
Optimised
Med. Chemistry
1994



22 L/kg
Commercial Route
(1997)



7 L/kg
Commercial Route
Following solvent
Recovery



4 L/kg
Future
Target

75% yield



RESEARCH & DEVELOPMENT
PHARMACEUTICAL DEVELOPMENT

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CONFIDENTIAL - JUST FOR YOU



Finding the Best Synthetic Route

An Overview Built on Authentic Case Stories

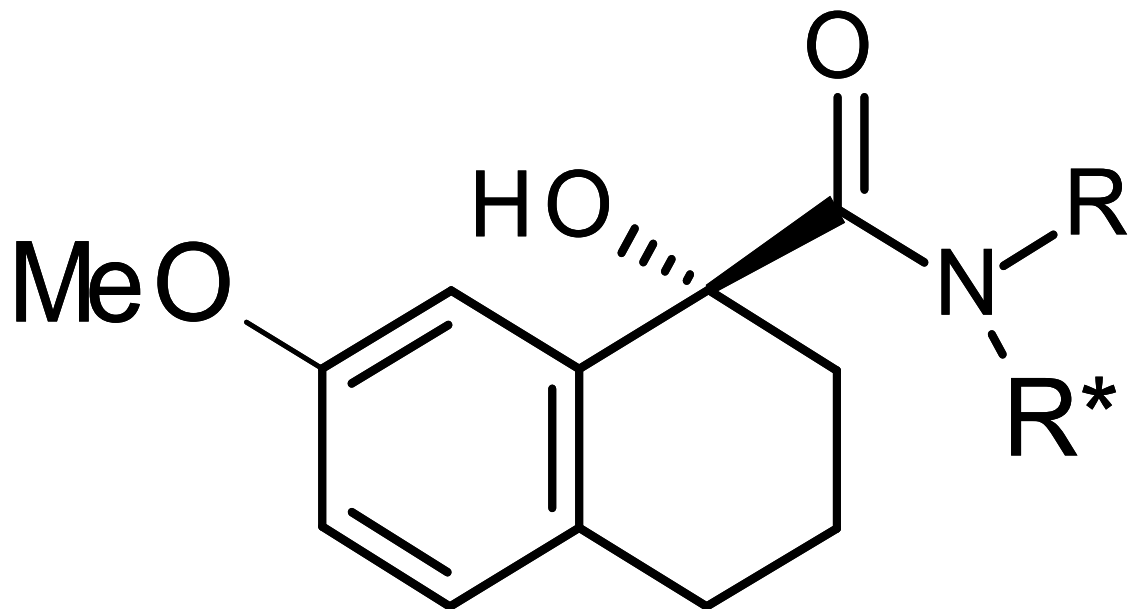
Commonly Used Transformations



Historical process data from AZ, GSK and Pfizer (including statistics from the drug development phase and full scale production)

- Heteroatom alkylation / arylation: 19%
- Deprotection: 15%
- Acylation: 12%
- C-C bond formation: 11%
- Functional group interconversion: 10%
- Reduction: 9%
- Protection: 6%
- Formation of aromatic heterocycles: 5%
- Oxidation: 4%
- Functional group addition: 3%
- Resolution: 3%
- Miscellaneous: 3%

Choosing the Right Synthesis



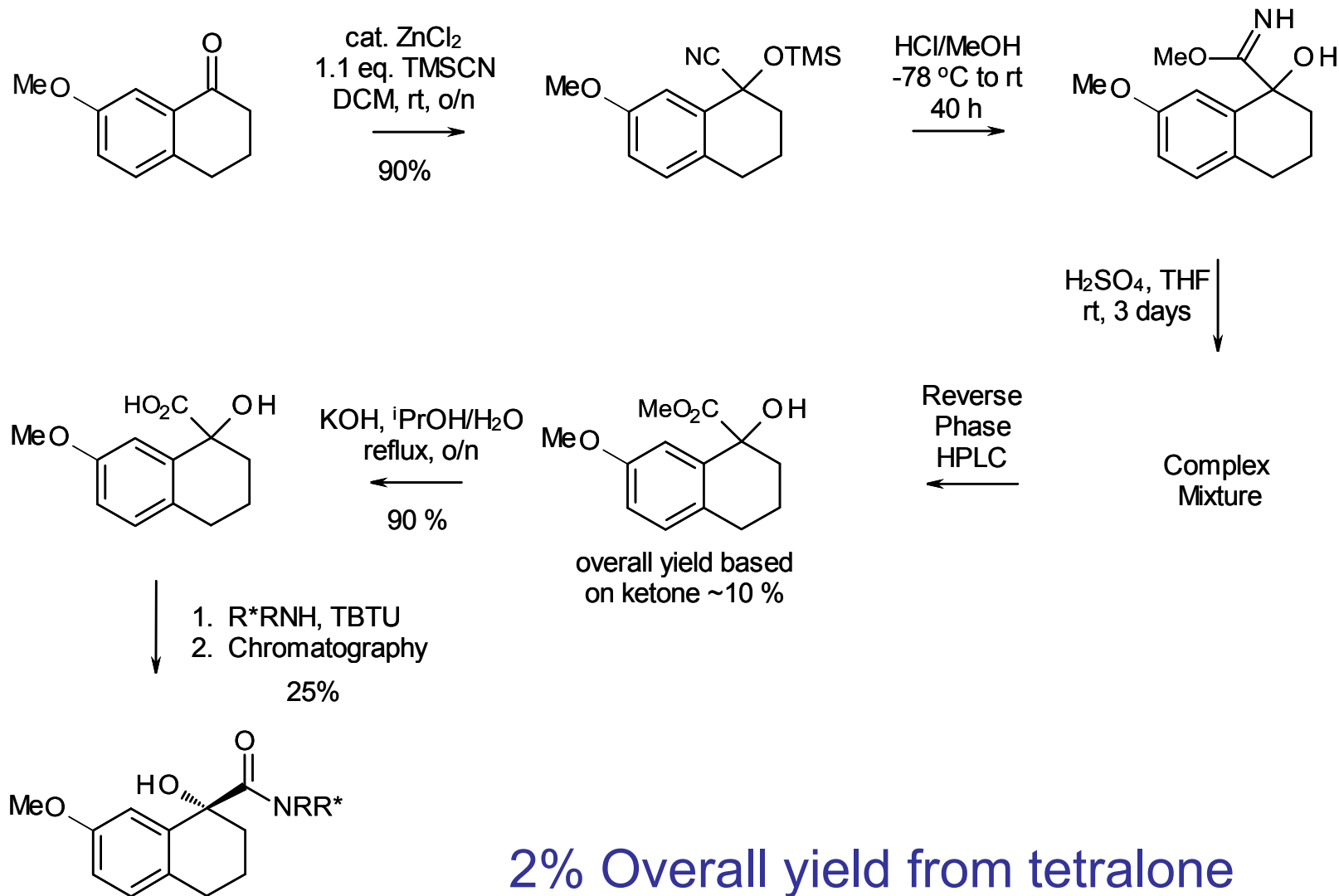
A promising class of key building blocks

Ainge, D. et al. *Org. Process Res. Dev.* **2003**, 7(2), 198-201

Federsel, H.-J. *Acc. Chem. Res.* **2009**, 42(5), 671-680

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Medicinal Chemistry Route

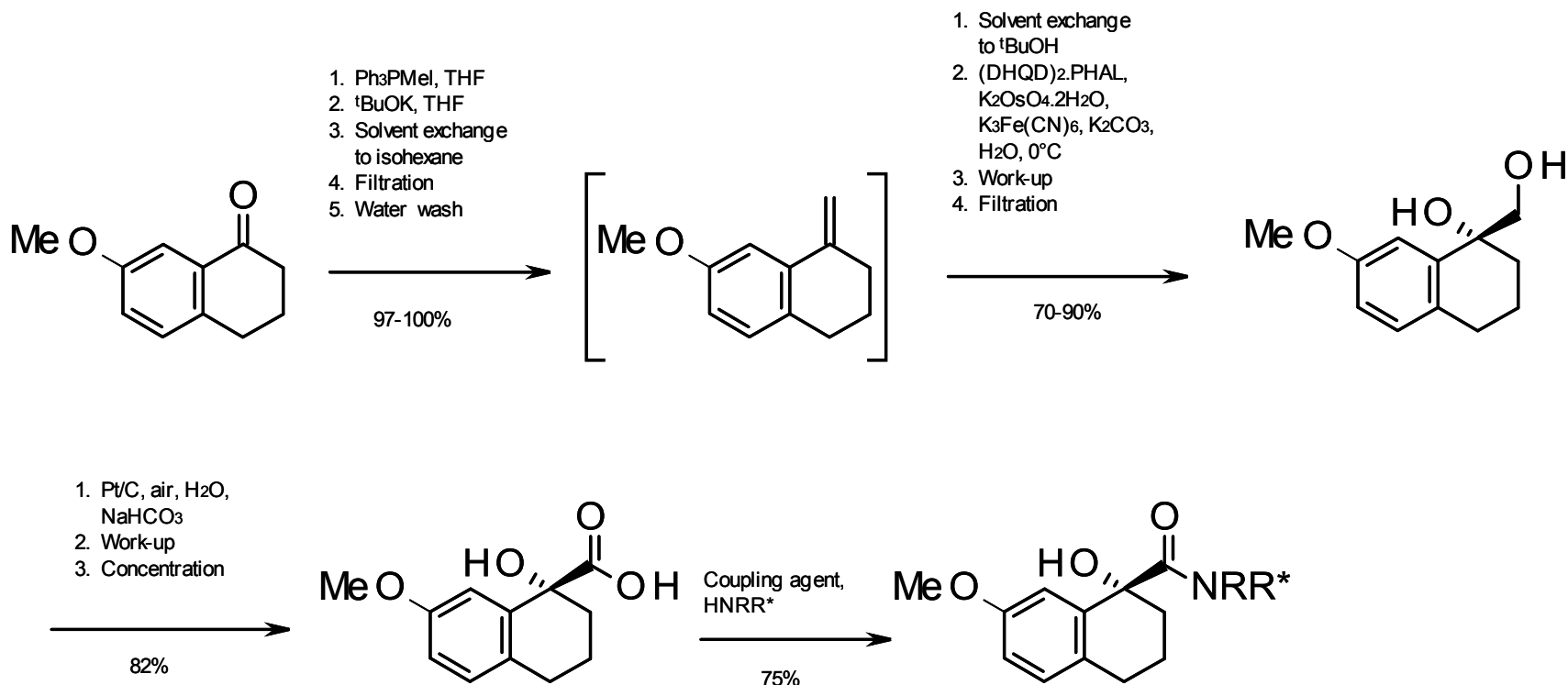


Options

Several Options for delivery on scale

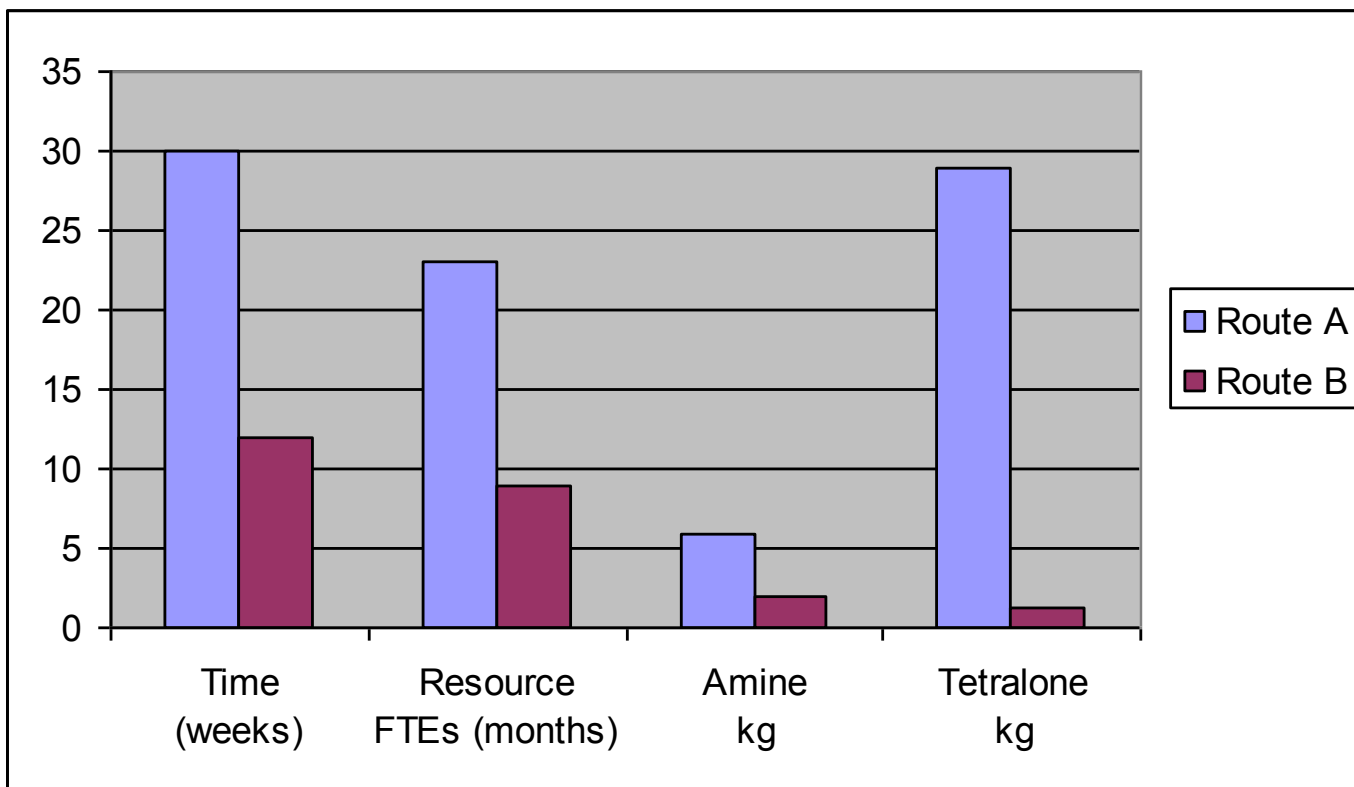
- Scale-up Med Chem route “as is”
 - Long predicted manufacture times
 - Chromatographic isolation of desired enantiomer “unworkable”
 - Supply of chiral amine an issue
 - **Not viable**
- Modify Med Chem route
 - Potential for improvement of nitrile hydrolysis
 - Option to resolve racemic hydroxy ester or acid earlier in synthesis
 - Avoid chromatography in last step
 - Potential to effect asymmetric cyanohydrin reaction
 - Limited precedent with ketones
- Change route
 - Brainstorm identifies potential “winner”
 - Resource to focus on route change

A Smarter & Greener Method



42-55% Overall yield from tetralone

Comparing the Routes



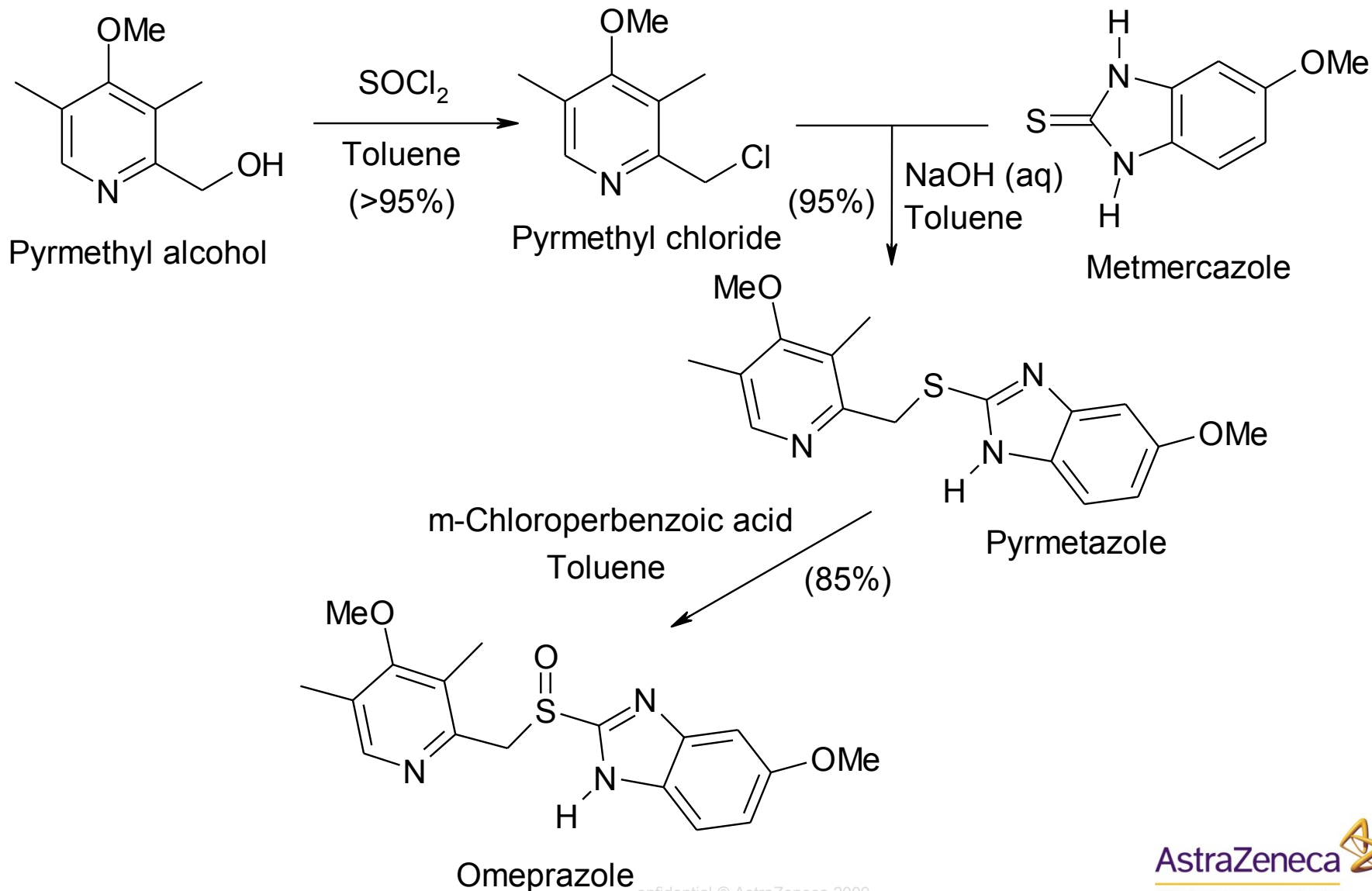
- ❑ If project progresses, strong position to continue for next campaign
- ❑ Reduced # steps = reduced resource; can be realigned elsewhere
 - Productivity
 - Efficiency
 - Environmentally considerate
- ❑ Even if project fails at a later stage, value has been added

Proton Pump Inhibitors



- In 1966 research was initiated at Hässle (part of Astra) in Mölndal (close to Gothenburg) focusing on gastrointestinal diseases, especially acid secretion in the stomach (peptic ulcer, Gastroesophageal reflux disease [GERD])
- Treatment paradigms in common use
 - Antacids, e.g. Alka Selzer, Salubrin, Novalucol (neutralize excess gastric acid)
 - Surgical approaches (gastrectomy, vagotomy)
 - Novel medicines (cimetidin/Tagamet[®], ranitidine/Zantac[®]) launched in the late 1970s; mechanism of action was antagonism of the histamine 2 receptor
- A number of compounds were identified which prevented the acid-secreting parietal cells of the stomach to elicit protons into the lumen
- Understanding biochemical concept: A specific and unique enzyme - H⁺,K⁺-ATPase - responsible for generating acidic conditions (Sachs et al, 1977)
- First compound to be tested in man was inefficient (worked in rat model)
- Switch to dog model and focus on structure-activity studies
 - Long-lasting action; no acute toxicity; long-term side effects; patent issues
 - In Jan 1979 first synthesis of omeprazole, which was launched in 1988 as Losec[®]

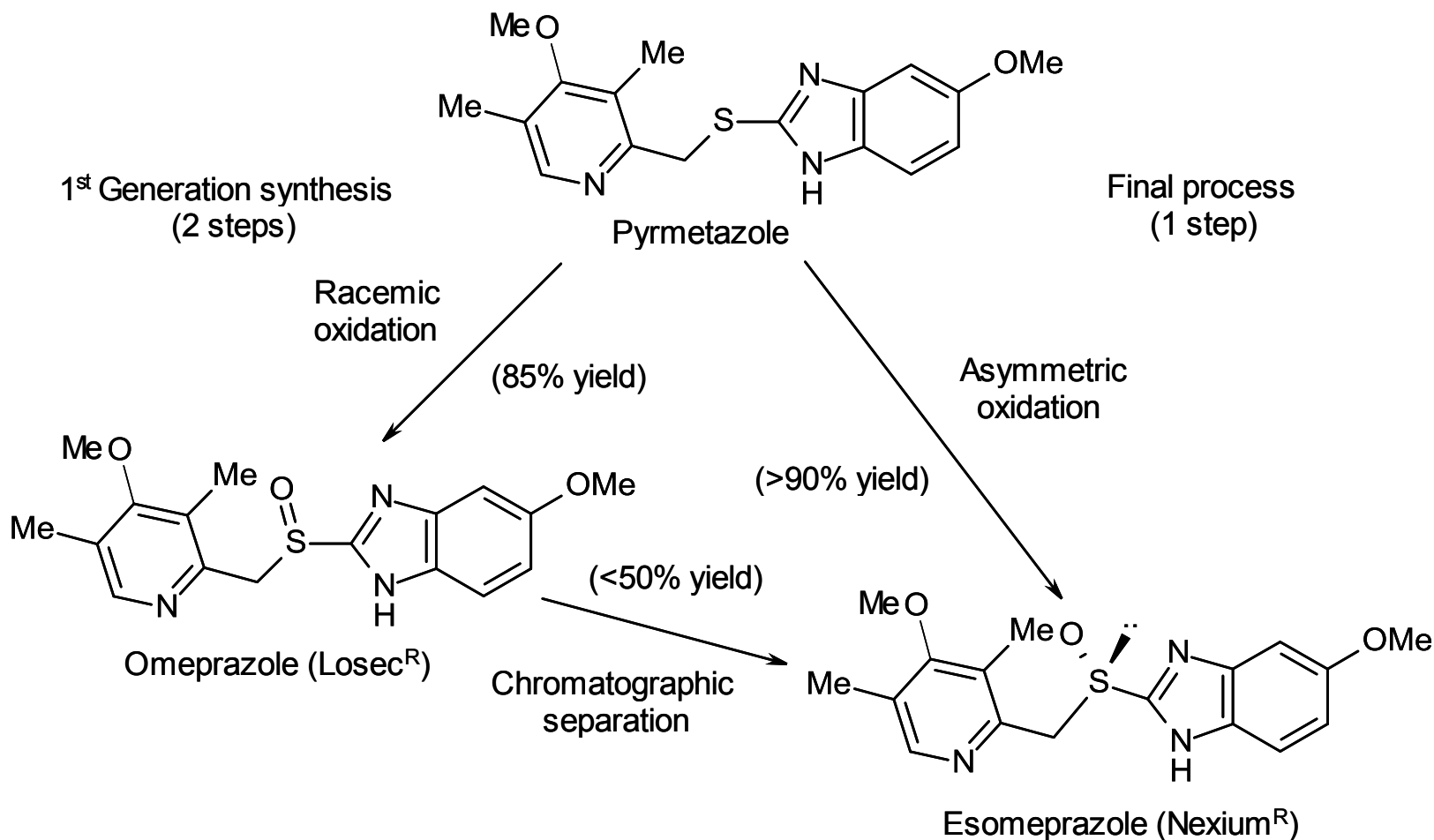
Large scale synthesis of omeprazole



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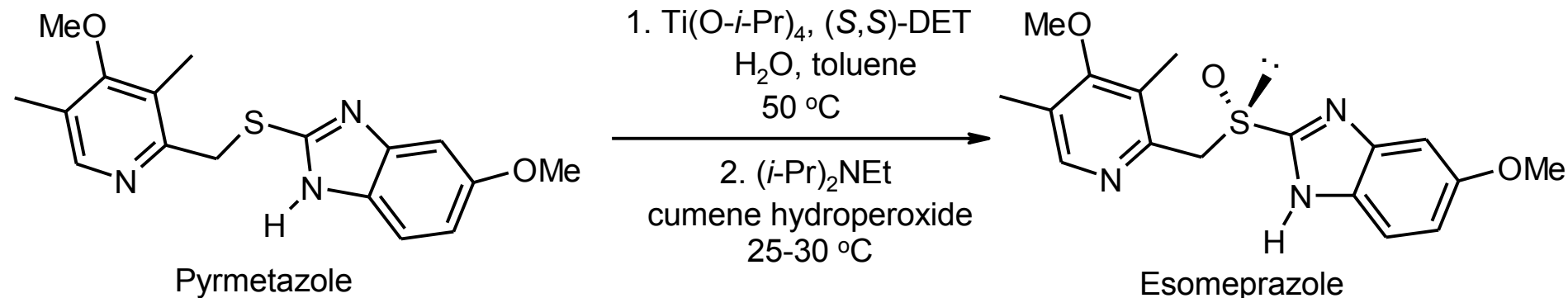
From Racemate to Single Enantiomer



Federsel, H.-J.; Larsson, M. In *Asymmetric Catalysis on Industrial Scale*. Blaser; Schmidt, eds; Wiley-VCH, Weinheim, 2004; p. 413-436

Federsel, H.-J. *Nature Rev. Drug Discov.* **2003**, 2(8), 654-664

High Performing Asymmetric Catalysis



Key features

- Hünig's base – $(i\text{-Pr})_2\text{NEt}$ – essential
- Pre-formation of catalytic species required (step 1)
- Cheap oxidant
- Operative between 4-50 mol-% Ti; $\text{TON} \approx 4\text{-}16$, $\text{TOF} \approx 3\text{-}12\text{ h}^{-1}$

Process Validation

- Multi-hundred tonnes produced in excellent yield (>90%) and quality (>90% ee)

Seenivasaperumal, M.; Federsel, H.-J. et al. *Chem. Commun.* **2007**, 2187-2189

Seenivasaperumal, M.; Federsel, H.-J.; Szabó, K.J. *Adv. Synth. Catal.* **2009**, 351(6), 903-919



What's Hot in Process R&D Today?

Global Trends Across the Industry

Megatrends in Process R&D

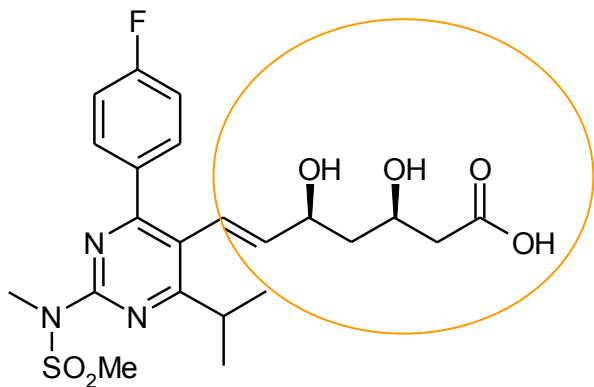


- Asymmetric transformations
 - Screening for best catalyst/ligand
 - Catalytic predictions
 - Biocatalysis is making strong inroads
- Cross-coupling reactions
 - Suzuki, Heck, Buchwald-Hartwig etc
- Construction of complex molecular frameworks
 - Making heterocyclic motifs has come of age
- Process Intensification
 - Continuous processing built on flow chemistry
 - A new paradigm with huge potential, but clear limitations
- Reaching sustainability by means of adopting Green Chemistry Principles
 - A revolutionary change in API manufacture
 - Vision: Good processes are, by default, green

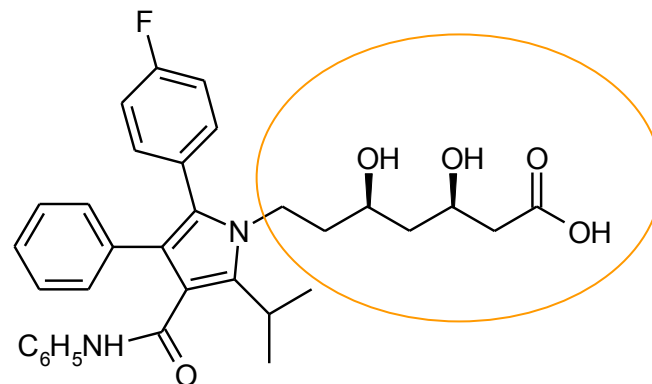
Biocatalysis: An Important Tool



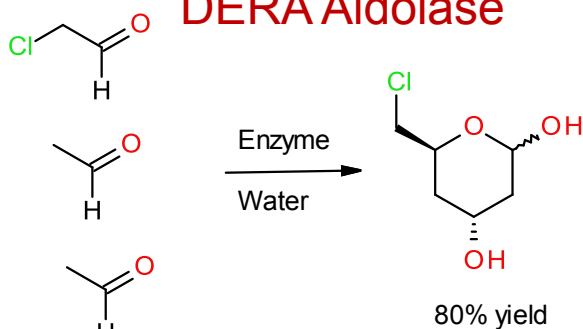
Rosuvastatin (Crestor® /AstraZeneca)



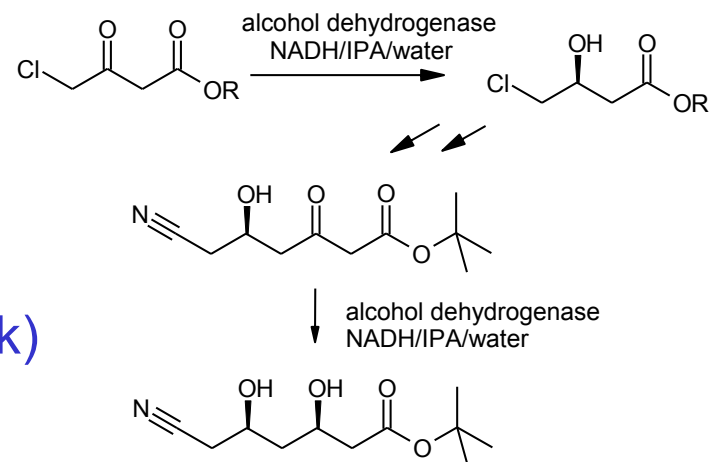
Atorvastatin (Lipitor® /Pfizer)



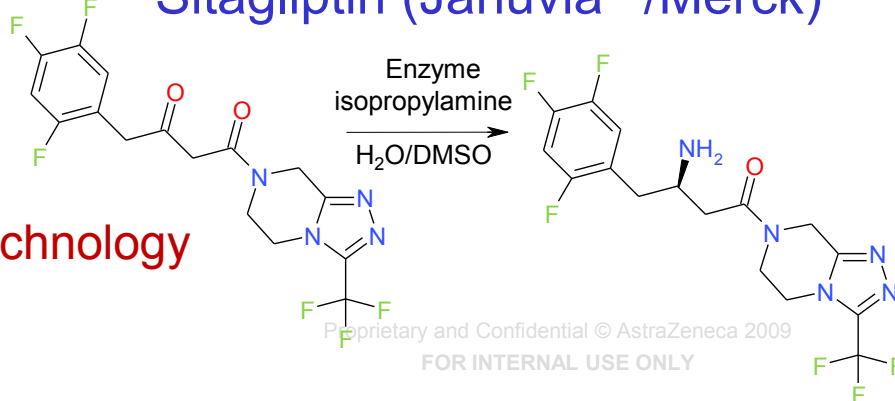
DERA Aldolase



Alcohol Dehydrogenase



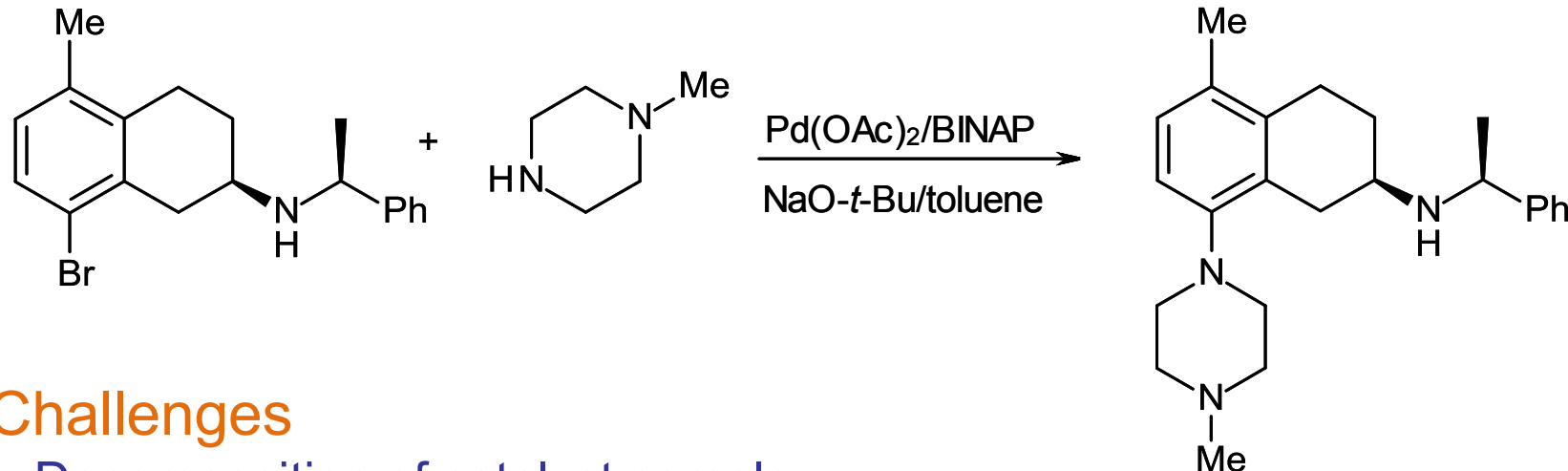
Sitagliptin (Januvia® /Merck)



Transaminase technology

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The Buchwald-Hartwig Step



Challenges

- Decomposition of catalyst complex
- Formation of debrominated by-product (*H*-analogue)

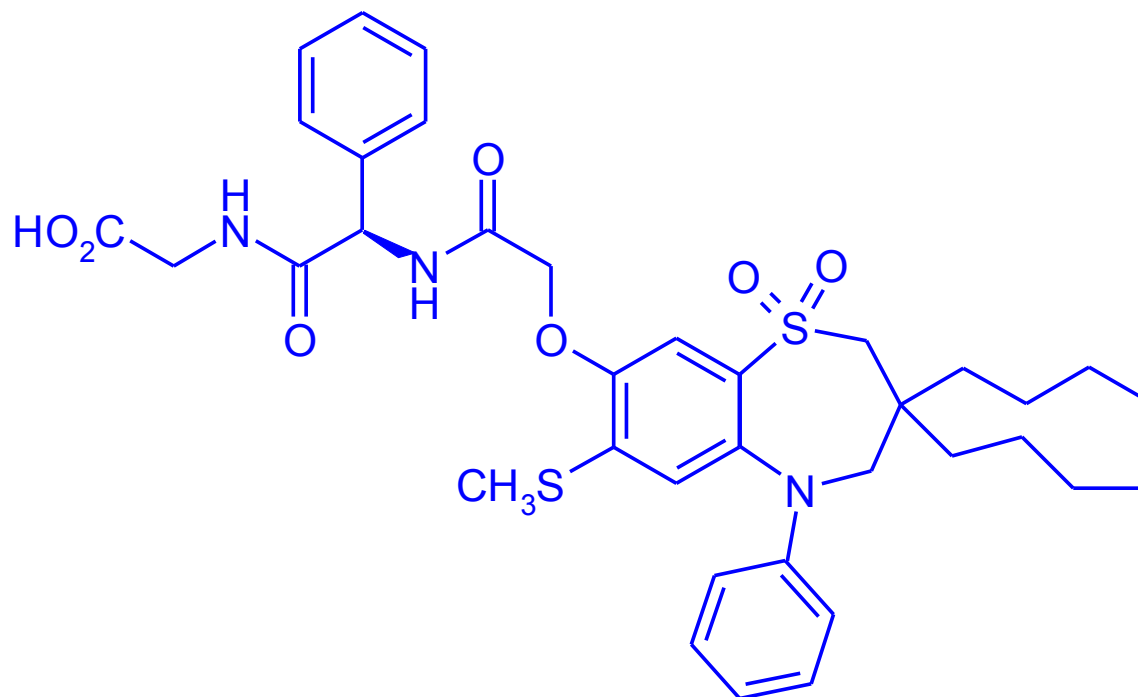
Key achievements

- 0.8 mol-% Pd used in successful pilot production (down to 0.1 mol-% on lab scale); excess BINAP and NMe-pip are required to form stable catalytic complex
- Quantitative conversion within 4h at 100°C
- Quantitative yield (process solution); max batch size 125 kg (2500 L reactor)
- Robust work-up by acidic (aq) extraction; <0.5% des-Br

Federsel, H.-J. et al. *Acc. Chem. Res.* **2007**, 40(12), 1377-1384

Federsel, H.-J. et al. *Org. Process Res. Dev.* **2008**, 12(3), 512-521

A Challenging Target



AZD7806

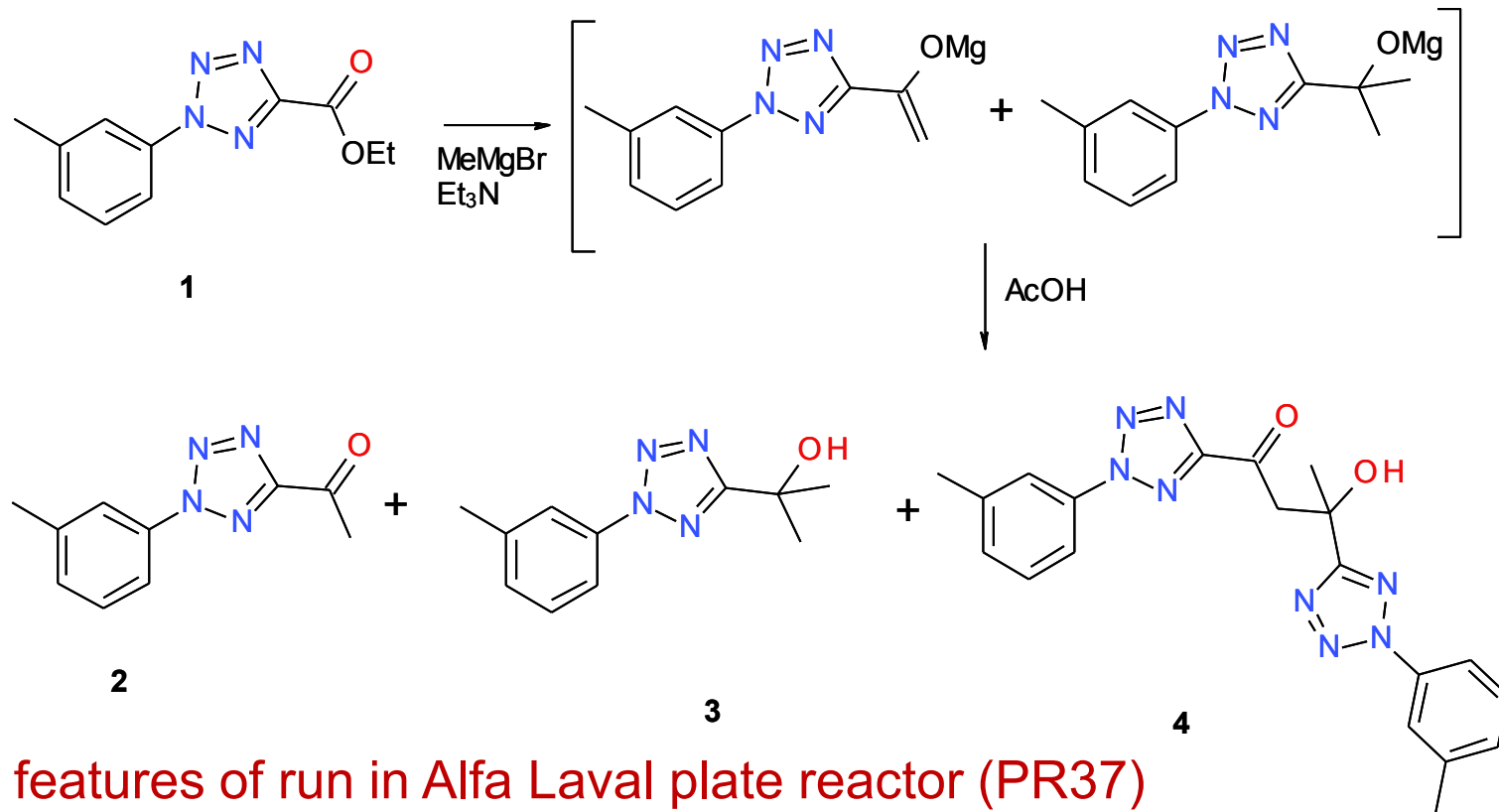
Intended purpose:

- Reduction of blood cholesterol levels by inhibiting ileal bile acid transfer

Molecular characteristics:

- High level of diverse functionality
- Implies large number of steps

Grignard Chemistry under Flow Conditions



Main features of run in Alfa Laval plate reactor (PR37)

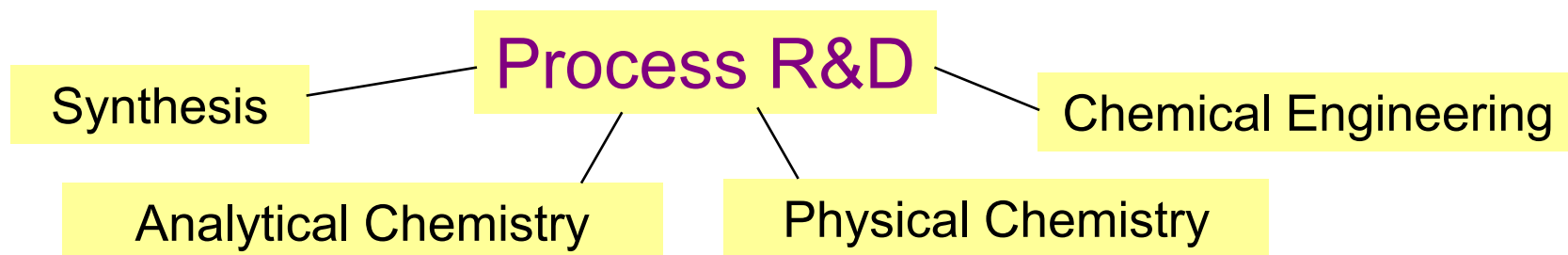
- 3.5 eq of *tert*-amine
- 1.7 eq MeMgBr added
- Flow rate= 72 g/min; Residence time 12 sec
- Pumping time= 92 h
- Temp= 0 to -5 °C
- HPLC analysis (area-%): **1**=4%; **2**=86.4%; **3**=6.2%; **4**=0.6%
- Amount ketone produced= 30 kg; isolated yield=60% (30% in 1000L batch)

Operating Chemistry in Flow



The Alfa Laval plate reactor (PR37)

Take-home Message – Start Small, Think Big



- **Goals**

- To find the best route to prepare the Candidate Drug
- Provide material for clinical evaluation

- **Key activities**

- Evaluation of possible synthetic routes, including safety and environmental aspects, patent situation, cost
- Optimization of the most favorable route

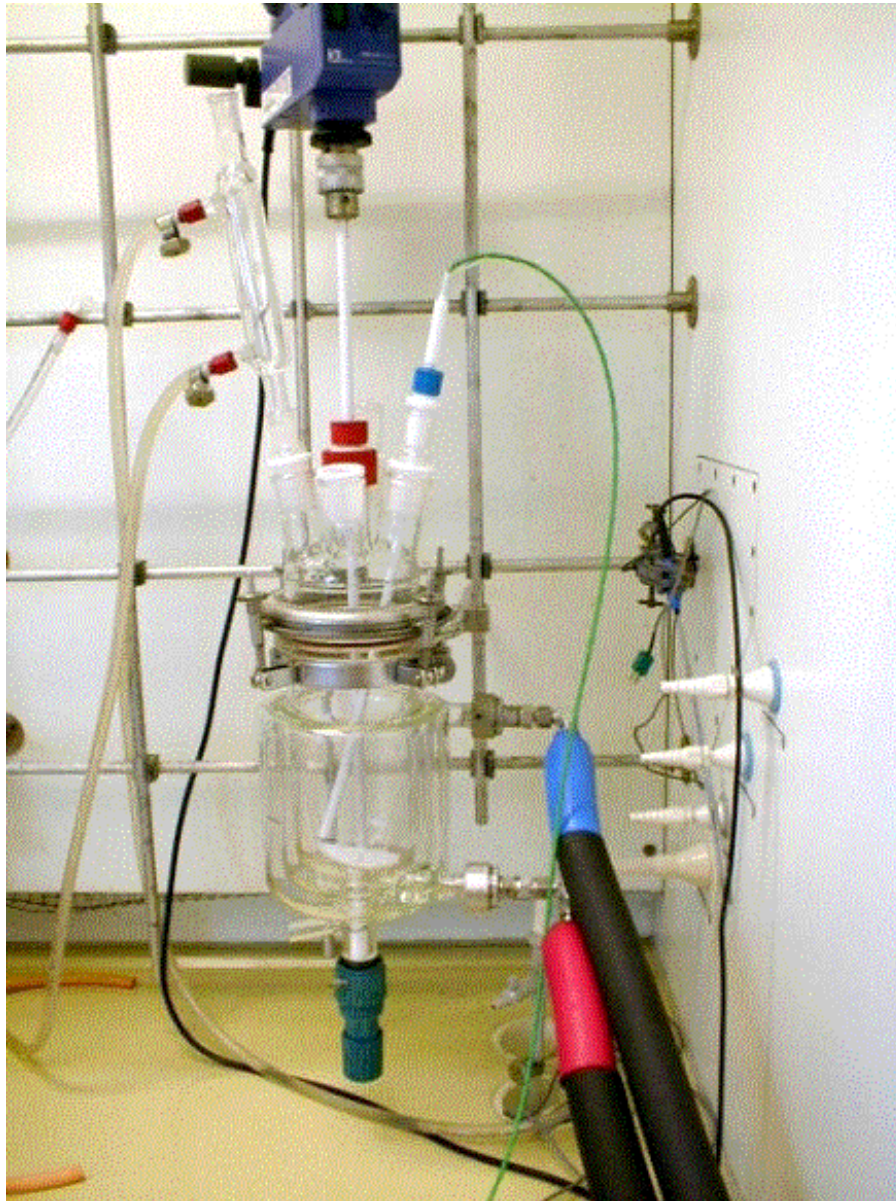
- **Miscellaneous**

- Regular interactions with other areas, e.g. quality control, formulation, clinical study leaders, bulk production

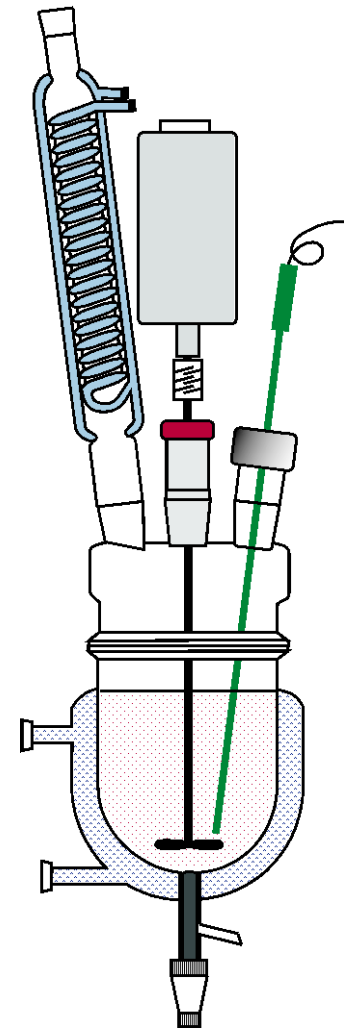
Want to Know More?

- 1) Zhang, T. Y., Process Chemistry: The Science, Business, Logic, and Logistics, *Chem. Rev.* **2006**, 106(7), 2583-2595
- 2) Federsel, H.-J., Chemical Process Research and Development in the 21st Century: Challenges, Strategies, and Solutions from a Pharmaceutical Industry Perspective, *Acc. Chem. Res.* **2009**, 42(5), 671-680
- 3) Federsel, H.-J., Process R&D Under the Magnifying Glass: Organization, Business Model, Challenges, and Scientific Context, *Bioorg. Med. Chem.* **2010**, 18(16), 5775-5794

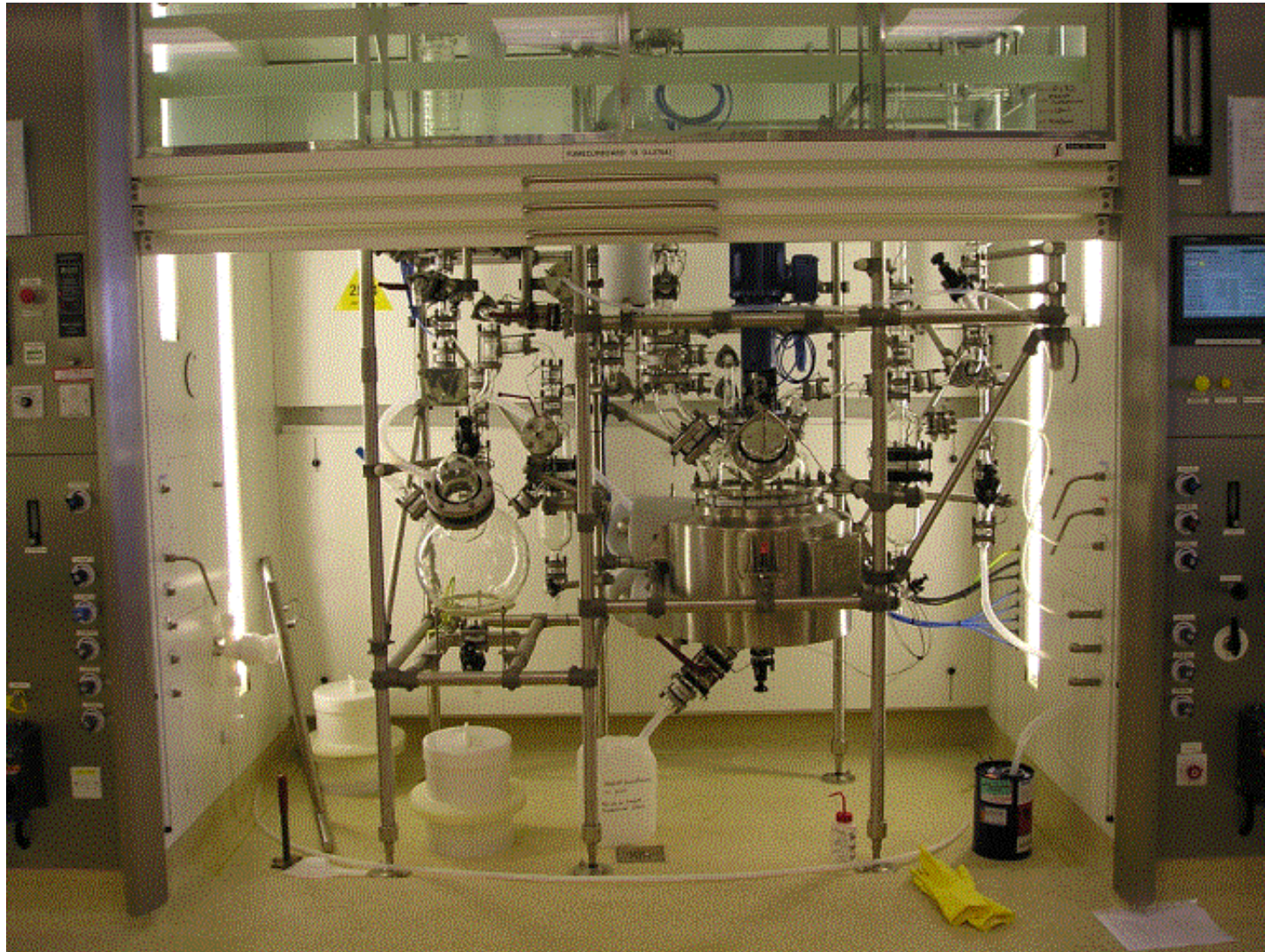
Typical Laboratory Glass-ware



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Large-Scale Laboratory (20L)



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Pilot Plant



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